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## COMMONWEALTH OF VIRGINIA DEPARTMENT OF PROFESSIONAL AND OCCUPATIONAL REGULATION

Effective January 1, 2020: NIC now requires ALL candidates who sit for any NIC practical examination to use only viricidal, bactericidal and fungicidal disinfecting WIPES. Spray disinfectant is no longer allowed in the testing rooms and will be confiscated. Candidates may remove wipes from a larger container and place in a closable plastic bag, copy and apply to the outside of the bag the appropriate manufacturers label and utilize in the examination with no issues. This change is in effect now.

### INSTRUCTOR EXAMINATION CANDIDATE INFORMATION BULLETIN

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Please refer to our website to check for the most updated information at [www.psiexams.com](http://www.psiexams.com)

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## EXAMINATIONS BY PSI SERVICES LLC

This Candidate Information Bulletin provides information about the examination and application process for becoming licensed as cosmetologists in the State of Virginia. The Department of Professional and Occupational Regulation (Department) has contracted with PSI LLC (PSI) to conduct its examinations.

### STATE LICENSURE REQUIREMENTS

In order to receive an Instructors license in the Commonwealth of Virginia, you must pass a NIC **Theory** examination within one year of the date of your first examination. You must also meet the following requirements:

1. Applying to take the **Cosmetology Instructor** examination. - Must hold the appropriate Virginia practitioner license.
2. Applying to take the **Barber Instructor** examination - Must hold the appropriate Virginia practitioner license.
3. Applying to take the **Nail Technician Instructor** examination - Must hold the appropriate Virginia practitioner license.
4. Applying to take the **Wax Technician Instructor** examination - Must hold the appropriate Virginia practitioner license.
5. Applying to take the **Esthetician Instructor** examination - In addition to holding the appropriate Virginia practitioner license, instructor applicants are required to complete an instructor-training course approved by the Virginia Board for Barbers and Cosmetology under the supervision of a licensed esthetics or master esthetics instructor in an esthetics school. **Required Documentation: A completed Training & Experience Verification Form and transcripts and/or diploma.**
6. Applying to take the **Master Esthetician Instructor** examination - In addition to holding the appropriate Virginia practitioner license, instructor applicants are required to complete an instructor-training course approved by the Virginia Board for Barbers and Cosmetology under the supervision of a licensed esthetics or master esthetics instructor in an esthetics school. **Required Documentation: A completed Training & Experience Verification Form and transcripts and/or diploma.**

### TEMPORARY PERMITS

If you are requesting the Board to issue a Temporary Permit on your behalf, you must properly complete your application with the required sponsorship information and signatures in place. Once your application has been reviewed and approved, the request for a permit will be processed and forwarded to the Board for final approval and permit issuance. You can expect the temporary permit to be issued approximately five days following approval to take the exam. Temporary Permits are issued only once and are valid for 45 days following the date of your initial examination.

### CRIMINAL CONVICTIONS

Any Candidate who has a conviction must indicate this on their application and submit a Criminal Conviction Reporting Form and a State Police Report requested within the last 3 months by uploading to their home page. Convictions adjudicated as a minor in the juvenile court system do not need to be reported on the application.

Individuals with criminal convictions are required to submit a Virginia State Police Criminal History Report and a criminal conviction reporting form (which you can download from the forms section on PSI's website). The report must include all pages (including the cover sheet) and contain a red stamp. The report may be uploaded to your PSI account if it is in color, to depict the red stamp.

## EXPIRED LICENSE

### How to Reinstate an Expired License

1. If your license has been expired for less than two years, contact the Board at (804) 367-8509.
2. If your license has been expired for more than two years, apply directly with PSI and follow the prompts. You will be required to take both the current theory and practical examinations again.

## ENDORSEMENT LICENSE REQUIREMENTS

If you hold a license in a state other than Virginia, contact the Board at (804) 367-8509.

## **EXAMINATION ELIGIBILITY REQUIREMENTS**

### Become eligible to take the examination:

Complete the *Licensure by Examination Application* online at [vacos.useclarus.com](http://vacos.useclarus.com). NOTE: The on-line system allows for the uploading of documents such as the Training and Experience Verification Form, proof of identification, and any supporting documentation required to complete the application. Payment for the on-line application is required to be made in the form of a credit/debit card.

If you are unable to submit your application online, you may mail the completed application, including all required documents to:

**PSI/Virginia Barber Cosmetology Program**  
PO Box 887  
Wheat Ridge, CO 80034  
[www.psiexams.com](http://www.psiexams.com)  
[vacos@psionline.com](mailto:vacos@psionline.com)  
[va.cos.brighttrac.com](http://va.cos.brighttrac.com)  
(855) 229-9302

- Within 5 calendar days of the application received date, you will be notified, via email, that your application has been approved or that your application is deficient (specifying the outstanding requirements).
- Upon approval, PSI will email a confirmation notice. You will then be responsible for contacting PSI to pay and schedule for the examination.
- You must pass both a NIC Theory and Practical (if applicable) examination within one year of the initial examination date.
- If you fail the examination, you may retest an unlimited number of times during the one (1) year eligibility period.
- Applications are valid for one (1) year and you must submit a new application and fee if you have failed to pass both portions of the examination. You will need to retake the entire examination including any previously passed parts.

NOTE: All fees are **non-refundable** and **non-transferable**.

## FIRST TIME CANDIDATES

### Application Requirements

As a part of the application, the following items must be uploaded to your account with PSI:

- A current 2" x 2" passport color photo taken within the last six months to reflect your current appearance. It must be sized so that your head is approximately 1 inch from the bottom of the chin to the top of the head. It must be taken in front of a plain, white background and be a full-face view, directly facing the camera with a neutral facial expression. Selfies are not accepted. If these requirements are not met, you will receive notification that you need to submit a new photo and your application will remain incomplete until the photo meets the requirements.
- Any required documents that coincide with your method of applying for Licensure (i.e. Virginia education requires Training and Experience and Verification form).
- Criminal history (if applicable).
- A copy of Social Security Card or VA DMV Photo ID (Driver's License). Please upload the document that matches what you provided on the DPOR application.
- Examination Agreement Form: Please select a practical location and sign the Informed Consent and Waiver Agreement section. Once completed, please upload this Agreement to your account. This form can be found under Virginia's Forms section online.



If you are not approved because of an incomplete application, discrepancies, missing documentation, including signatures, you will be contacted by PSI and your application will be pending until you make the necessary and requested corrections.

Should any document listed above be under a different name than the name provided on your application, legal documentation of name change (i.e. marriage certificate, divorce decree, petition for name change) must be uploaded to your PSI account.

## EXAMINATION SCHEDULING PROCEDURES

Once you are approved by the Department, you will receive an email confirmation from PSI. It is your responsibility to contact PSI to pay and schedule for the examination.

### EXAMINATION FEES

Practical Examination	\$86
Theory Examination	\$86
Practical Examination (Retake)	\$86
Theory Examination (Retake)	\$86

**NOTE: EXAMINATION FEES ARE NOT REFUNDABLE OR TRANSFERABLE. THE EXAMINATION FEE IS VALID FOR ONE YEAR FROM THE DATE OF PAYMENT.**

### ON-LINE (WWW.PSIEXAMS.COM)

For the fastest and most convenient test scheduling process, it is recommended that candidates register for the exams using the Internet. Candidates register online by accessing PSI's registration website at [www.psiexams.com](http://www.psiexams.com). Internet registration is available 24 hours a day.

- Candidates will need to Log onto PSI's website and create an account. Email address and first and last name are required. The information provided must match exactly with the information PSI has on file. For candidates that may have registered before, **check the box next to "Check here to attempt to locate existing records for you in the system"**.
- Candidates will be asked to select the examination and enter their PSI ID# which is included in the authorization to test email that is sent by PSI once the application is determined to be complete. The record will be found and the candidate will now be ready to pay for and schedule the exam. Candidates will enter their zip code and a list of the testing sites closest to the zip code entered will appear. The candidate will select the desired test site and available dates will appear. For issues with scheduling contact PSI at (833) 310-6427 for help.

### TELEPHONE (833-310-6427)

For telephone registration, you will need a valid credit card (VISA, MasterCard, American Express or Discover). PSI registrars are available Monday through Friday between 7:30 am and 10:00 pm, and Saturday-Sunday between 9:00 am and 5:30 pm, Eastern Time.

### RESCHEDULING/CANCELING AN EXAMINATION APPOINTMENT

You may cancel and reschedule an examination appointment without forfeiting your fee if your *cancellation notice is received 2 days before the scheduled examination date*. For example, for a Monday appointment, the cancellation notice would need to be received on the previous Saturday. You may call PSI at (833) 310-6427.

**Note: A voicemail or email message is not an acceptable form of cancellation. Please use the PSI Website or call PSI to speak directly to a Customer Service Representative.**

### RETAKE A FAILED EXAMINATION

It is not possible to make a new examination appointment on the same day you have taken an examination; this is due to processing and reporting results. A candidate who tests unsuccessfully on a Wednesday can call the next day, Thursday, and retest as soon as Friday, depending upon space availability. You may access a registration form at [www.psiexams.com](http://www.psiexams.com). You may also call PSI at ((833) 310-6427.



### MISSED APPOINTMENT OR LATE CANCELLATION

If you miss your appointment, you will not be able to take the examination as scheduled. Further you will forfeit your examination fee, if you:

- Do not cancel your appointment 2 days before the scheduled examination date;
- Do not appear for your examination appointment;
- Are not checked in by your scheduled start time;
- Do not present proper identification when you arrive for the examination.

### EXAMINATION ACCOMMODATIONS

All examination centers are equipped to provide access in accordance with the Americans with Disabilities Act (ADA) of 1990, and reasonable accommodations may be made in meeting a candidate's testing needs. Candidates with disabilities or those who require reasonable and appropriate testing accommodations are not guaranteed improved performance or test completion.

Applicants with disabilities or those who would otherwise have difficulty taking the examination should request for alternative arrangements by [Clicking Here](#).

#### **Requirements for exam accommodation requests:**

You are required to submit documentation from the medical authority or learning institution that rendered a diagnosis. Verification must be uploaded to PSI on the letterhead stationery of the authority or specialist and include the following:

- Description of the disability and limitations related to testing
- Recommended accommodation/modification
- Name, title and telephone number of the medical authority or specialist
- Original signature of the medical authority or specialist

If you are requesting the following, please select Other.

- ESL Accommodation (If English is not your primary language and you are taking the English version of the examination), you may qualify for additional time for your test by requesting an ESL authorization from PSI, specifically time and a half. Please include:
  - A personal letter requesting the authorization; and
  - A letter from your English instructor or sponsoring company (on company letterhead), certifying that English is not your primary language.

### EXAMINATION SITE CLOSING FOR AN EMERGENCY

In the event that severe weather or another emergency forces the closure of an examination site on a scheduled examination date, your examination will be rescheduled. PSI personnel will attempt to contact you in this situation. However, you may check the status of your examination schedule by calling (833) 310-6427. Every effort will be made to reschedule your examination at a convenient time as soon as possible. You may also check our website at [www.psiexams.com](http://www.psiexams.com).

## **THEORY EXAMINATION SITE LOCATIONS**

Following are the examination centers where you may take the Virginia licensing examinations. Virginia candidates can only test at the examination centers listed below. They are not allowed to test out-of-state.

#### **ALEXANDRIA AREA**

**205 S. Whiting St  
The Landmark Building, Suite 608  
Alexandria, VA 22304**

*The Brainseed Testing Center is located at 205 S. Whiting Street, Suite 608 (6th floor), Alexandria, VA 22304. The Center is located within The Landmark Building and is easily accessible from I-395. From the North or South, take Exit #3A (Duke/Landmark). Take a right on S. Walker, right on Stevenson Avenue and a left on to S. Whiting Street. Free parking is available above ground and in the underground parking garage.*

*From the East, take the Capital Beltway (I-95 South) to I-395 North. Take a right on S. Walker, right on Steven Avenue and a left on to S. Whiting Street. Free parking is available above ground and in the underground parking garage. Call 703-825-3036 if location assistance is needed.*



**ASHBURN AREA****44075 Pipeline Plaza No. 115****Ashburn, VA 20147**

*Directions from Dulles Airport: Take Route 28 North. Take the VA-625 W ramp to Pacific Blvd. South/Ashburn Continue straight on Farmwell Rd for 3/4 miles. Turn Left onto Pipeline Plaza, Located just before PNC Bank, Before Intersection of Ashburn Village Blvd & Farmwell Rd.*

*Directions from Rt 28. From Rt 28 go towards CARMAX / WEGMANS Take the VA-625 W ramp to Waxpool Road, Pacific Blvd South/Ashburn Continue on Farmwell Rd Arrive at Ashburn Village Blvd & Farmwell Rd Turn Left onto Pipeline Plaza. Next to PNC Bank.*

**CHARLOTTESVILLE****2114 Angus Road, Suite #105-B****Charlottesville, VA 22901**

*If going West on US-250, turn right onto US-29N/N Emmet St. Continue on Emmet Street and turn left on Angus Rd.*

*If going East on US-250, turn left onto US-29N/N Emmet St. Continue on Emmet Street and turn left on Angus Rd.*

**FREDERICKSBURG AREA****2217 Princess Anne Street, Suite 105-11****Fredericksburg, VA 22401**

*From Richmond: 95S exit 130A, SR-3E 1.5 miles, turn right on US-1N. Go 1.7 miles, turn right on Princess Anne St., go 0.3 miles. Turn left into General Washington Executive Center across from Carl's Ice Cream. From Washington DC: 95S exit 133A toward Falmouth. Go approximately 2 miles, turn right on Route 1S. Go over bridge and turn left on Princess Anne St., go 0.3 miles. Turn left into General Washington Executive Center, across from Carl's Ice Cream.*

**HARRISONBURG AREA****2322 Blue Stone Hills Drive, Suite 280****Harrisonburg, VA 22801**

*Chestnut Ridge Road and then take the first right on to Blue Stone Hills Drive. The Center is the second building on the right.*

**HERNDON AREA****205 Van Buren St., Ste 140****Herndon, VA 20170**

*Start on Saarinen Cir toward Dulles Access Rd. Merge onto VA-267 E/Dulles Access Toll Rd toward Herndon/Chantilly/Fairfax Co Pkwy. Take exit, EXIT 10, toward Herndon/Chantilly. Turn left onto VA-228/Centreville Rd. Continue to follow VA-228. Turn right onto Herndon Pkwy. Turn right onto Van Buren St.*

**NORFOLK AREA****861 Glenrock Rd., Ste 105****Norfolk, VA 23502**

*Take Ramp onto US-13 (North Military Hwy)-0.6 miles and then Turn RIGHT (East) onto Poplar Hall Dr-0.5 miles, then turn left (North) onto Glenrock Rd-(drive approx. 1/2 block)-0.1 miles. Arrive-Circle East Building on left at Mall (Parking) Entrance. When you come into the lobby, take the first hallway to the right, first door on the right.*

**RICHMOND****Moorefield VI Building****620 Moorefield Park Drive, Suite 205****Richmond, VA 23236**

*From I-64E, take the Parham Rd exit and turn right. N Parham Rd/VA-73 S becomes VA-150 S/Chippendale Pkwy. Merge onto VA-76 S/Powhite Pkwy. Merge onto Midlothian Turnpike West. Turn left on Moorefield Park Dr.*

**ROANOKE AREA****5115 Bernard Dr, Suite 104****Roanoke, VA 24018**

*From VA-419 - Head southeast on VA-419 towards Springwood Park Dr. Turn right onto Bernard Dr. The office will be on the left. If you reach Penn Forest Blvd, you've gone too far. When you come into the main entrance, take the stairs or elevator down to the first floor.*

*From US-220 S - Take ramp right for US-220BR/VA-419 North toward Salem. Turn right onto VA-419N/Electric Road. Bear left onto Bernard Dr. The office will be on the left. If you reach Penn Forest Blvd, you've gone too far. When you come into the main entrance, take the stairs or elevator down to the first floor.*

**VIENNA AREA****1919 Gallows Rd, Suite 360****Vienna, VA 22182**

*From I-495 S - Take exit 47 A-B to merge onto VA-7 W/Leesburg Pike towards Tyson's Corner. Use the left lane to turn left onto Gallows Rd. Turn left at the first cross street onto Boone Blvd. The complex will be your right. The building where the test center is located is on the left side of the circle drive. Take the elevator to the third floor. The test center is in suite 360.*

*Surface and garage parking is available on site. The first hour is free. It is \$4 for 1-2 hours and \$6 for anything above that. Parking will be validated. Please give yourself extra time to park when arriving to take your exam.*



## VIRGINIA BEACH

484 Viking Dr, Suite 105

Virginia Beach, VA 23452

From I-264E - take exit 19A for Lynnhaven Pkwy S. Merge onto Lynnhaven Pkwy S. In about ½ mile turn right onto Viking Dr. The office is in the second building on the right.

From VA-615/Princess Anne Rd going north - turn left onto Seaboard Plaza. In about 2.5 miles turn left onto VA-149/Princess Anne Rd. In 1 mile, turn right onto VA-410/Holland Rd. In about 4 miles, turn right onto VA-414N/Lynnhaven Pkwy. In roughly 2.5 miles, turn left onto Viking Dr. The office is in the second building on the right.

Suite 105 is located on the first floor. For easiest access, park on the left side of the lot. If you enter on the south side entrance (this would be the entrance on the left side of the building when looking straight at the building), the PSI test center will be the first door on your left once you walk in.

## PRACTICAL EXAMINATION SITE LOCATIONS

### CHESAPEAKE

Hampton Inn & Suites

1421 North Battlefield Blvd

Chesapeake, VA 23320

Follow I-95 S and I-64 E to Chesapeake. Take exit 290A-290B from I-64 E. Merge onto N Battlefield Blvd. Make a U-turn at Volvo Pkwy. Turn right onto Coastal Way, then turn left.

### SPRINGFIELD

Comfort Inn

6560 Loisdale Court

Springfield, VA 22150

Head south on VA-617 S / Amherst Ave toward Cumberland Ave. Turn left onto VA-789 / Commerce St. Keep straight onto Loisdale Rd.

### RICHMOND

DoubleTree

by Hilton Richmond Airport

445 International Center Drive

Sandston, VA 23150

### LYNCHBURG

Hampton Inn & Suites

3600 Liberty Mountain Dr

Lynchburg, VA 24502

Follow US-29 S toward Danville. Turn left onto Liberty Mountain Dr.

### ROANOKE

Hampton Inn & Suites

5033 Valley View Blvd

Roanoke, VA 24001

Follow I-581 S/US-220 S. Take exit 3E for VA-101 E/Hershberger Rd toward Airport. Merge onto VA-101 E/Hershberger Rd NW. Turn right onto Valley View Blvd NW, then left, then turn right.

## REPORTING TO THE EXAMINATION SITE

On the day of the examination, you should arrive at least 30 minutes before your appointment. This extra time is for sign-in, identification, and familiarizing you with the examination process. *If you arrive late, you may not be admitted to the examination site and you will forfeit your examination registration fee.*

For security and identification purposes, all candidates will have their fingerprint taken during the examination check-in.

### REQUIRED IDENTIFICATION AT EXAMINATION SITE

You must provide 2 forms of **VALID (not expired) identification**. One must be a VALID form of government-issued identification (Driver's License, State ID, Passport, Military ID) which bears your signature and has your photograph. The second ID must have your signature and preprinted legal name. **All identification provided must match the legal name that you registered under to take the examination.** If the name in the PSI system does not match the name on your government-issued ID and 2<sup>nd</sup> form of ID, you will not be permitted to take the examination and the examination fee will be forfeited.



## SECURITY PROCEDURES

The following security procedures apply during examinations:

- Word-for-word translation dictionaries are not allowed.
- Calculators are not allowed.
- All personal belongings of candidates should be placed in the secure storage provided at each site prior to entering the examination room. Personal belongings **include, but are not limited to**, the following items:
  - **Electronic devices of any type, including cellular / mobile phones, recording devices, electronic watches, cameras, pagers, laptop computers, tablet computers (e.g., iPads), music players (e.g., iPods), smart watches, radios, or electronic games.**
  - **Bulky or loose clothing or coats** that could be used to conceal recording devices or notes. For security purposes outerwear such as, but not limited to: open sweaters, cardigans, shawls, scarves, hoodies, vests, jackets and coats are not permitted in the testing room. **In the event you are asked to remove the outerwear, appropriate attire, such as a shirt or blouse should be worn underneath.**
  - **Hats or headgear not worn for religious reasons** or as religious apparel, including hats, baseball caps, or visors.
  - **Other personal items**, including purses, notebooks, reference or reading material, briefcases, backpacks, wallets, pens, pencils, other writing devices, food, drinks, and good luck items.
- Although secure storage for personal items is provided at the examination site for your convenience, PSI is not responsible for any damage, loss, or theft of any personal belongings or prohibited items brought to, stored at, or left behind at the examination site. PSI assumes no duty of care with respect to such items and makes no representation that the secure storage provided will be effective in protecting such items. If you leave any items at the examination site after your examination and do not claim them within 30 days, they will be disposed of or donated, at PSI's sole discretion.
- Person(s) accompanying an examination candidate may not wait in the examination center, inside the building or on the building's property. This applies to guests of any nature, including drivers, children, friends, family, colleagues or instructors.
- No smoking, eating, or drinking is allowed in the examination center.
- During the check in process, all candidates will be asked if they possess any prohibited items. Candidates may also be asked to empty their pockets and turn them out for the proctor to ensure they are empty. The proctor may also ask candidates to lift up the ends of their sleeves and the bottoms of their pant legs to ensure that notes or recording devices are not being hidden there.
- Proctors will also carefully inspect eyeglass frames, tie tacks, or any other apparel that could be used to harbor a recording device. Proctors will ask to inspect any such items in candidates' pockets.
- If prohibited items are found during check-in, candidates shall put them in the provided secure storage or return these items to their vehicle. PSI will not be responsible for the security of any personal belongings or prohibited items.
- Any candidate possessing prohibited items in the examination room shall immediately have his or her test results invalidated, and PSI shall notify the examination sponsor of the occurrence.
- Any candidate seen giving or receiving assistance on an examination, found with unauthorized materials, or who violates any security regulations will be asked to surrender all examination materials and to leave the examination center. All such instances will be reported to the examination sponsor.
- Once candidates have been seated and the examination begins, they may leave the examination room only to use the restroom, and only after obtaining permission from the proctor. Candidate will not receive extra time to complete the examination.

## **TAKING THE THEORY EXAMINATION (COMPUTER BASED)**

The examination will be administered via computer. You will be using a mouse and computer keyboard.

### IDENTIFICATION SCREEN

You will be directed to a semiprivate testing station to take the examination. When you are seated at the testing station, you will be prompted to confirm your name, identification number, and the examination for which you are registered.

### TUTORIAL

Before you start your examination, an introductory tutorial is provided on the computer screen. The time you spend on this tutorial, up to 15 minutes, DOES NOT count as part of your examination time. Sample questions are included following the tutorial so that you may practice answering questions, and reviewing your answers.





## TEST QUESTION SCREEN

The “function bar” at the top of the test question provides mouse-click access to the features available while taking the examination.

One question appears on the screen at a time. During the examination, minutes remaining will be displayed at the top of the screen and updated as you record your answers.



The screenshot shows a test interface with a function bar at the top containing icons for Mark, Comments, Goto, Help, and End. Below the function bar, a status bar displays: Question: 3 of 40, Answered: 2, Unanswered: 1, Marked: 0, View: All, Time Left(Min): 359. The main question area contains the text: "3. What do the stars on the United States of America's flag represent?" followed by a text input field. Below the input field, it says "(Choose from the following options)" and lists four radio button options: "1. Presidents", "2. Colonies", "3. States", and "4. Wars". At the bottom of the question area, there are two buttons: "<< Back" and "Next >>".

**IMPORTANT:** After you have entered your responses, you will later be able to return to any question(s) and change your response, provided the examination time has not run out.

## EXAMINATION REVIEW

While taking the theory examination, examinees will have the opportunity to provide comments on any questions. Comments may be entered by clicking the Comments link of the function bar of the test question screen.

These comments will be analyzed by PSI examination development staff. PSI does not respond to individuals regarding these comments, all substantive comments are reviewed. **This is the only review of examination materials available to candidates.**

## **SCORE REPORTING**

Examination results for both theory and practical are provided to you immediately following completion of the examination. The minimum score required to pass both the theory and practical examination is 75. When you complete the examination, you will receive a score report indicating “FAIL” or “PASS”.

## DUPLICATE SCORE REPORTS

You may request a duplicate score report after completing the examination by emailing [scorereport@psionline.com](mailto:scorereport@psionline.com) or by calling (833) 310-6427.

## **PREPARATION TIPS FOR THE THEORY EXAMINATION**

The following suggestions will help you prepare for the examination.

- Planned preparation increases your likelihood of passing.
- Start with a current copy of this Candidate Information Bulletin and use the examination content outline as your starting point.
- Take notes on what you study. Putting information in writing helps you commit it to memory and it is also an excellent business practice. Underline or highlight key ideas that will help with a later review.
- Discuss new terms or concepts as frequently as you can with colleagues. This will test your understanding and reinforce ideas.
- Your studies will be most effective if you study frequently, for periods of about 45 to 60 minutes. Concentration tends to wander when you study for longer periods of time.

## EXAMINATION CONTENT OUTLINE AND REFERENCE MATERIALS

### PRACTICAL EXAMINATION DRESS CODE

You should dress professionally, as you would when you are working in a shop. You are not allowed to have your name, your school name, or a shop name on your professional attire or kit.

### THEORY EXAMINATION

The Virginia NIC Theory Examination includes Virginia State Laws and Regulations.

- 10 Virginia State questions are included within the Virginia NIC Theory Examination.

The reference for these questions are found in the Virginia Board for Barbers & Cosmetology Regulations: <http://www.dpor.virginia.gov/Boards/BarberCosmo/>. Click on the “Laws and Regulations” tab. Following is the correct regulation for each profession.

- Cosmetology, Barber, Nail Tech, Wax Tech - 18 VAC 41-20
- Esthetician, Master Esthetician - 18 VAC 41-70
- Tattooer, Permanent Cosmetic Tattooer (PCT), Master PCT - 18 VAC 41-50
- Body Piercing - 18 VAC 41-60

Please note that the Virginia State Law questions are only provided in English.

### NIC EXAMINATION CONTENT OUTLINES

Please see the following NIC Content Outline pages with details on what you will be tested on for both your theory and practical examinations, a checklist of items that will be needed for your practical examination, and references used for both examinations.



NATIONAL INSTRUCTOR  
THEORY EXAMINATION

CANDIDATE INFORMATION BULLETIN (CIB)

**EXAMINATION CONTENT AND IMPORTANT INSTRUCTIONS**

*Please visit your examination provider's website for the most current bulletin prior to testing.*

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The National Instructor Theory Examination is the licensure examination for Instructors, which is developed by the National-Interstate Council of State Boards of Cosmetology (NIC). This bulletin contains **IMPORTANT INFORMATION** regarding the examination, including content outline covered by the theory examination, sample questions and answers. The time allowed for the Instructor Theory Examination is 90 minutes.

For each NIC National Theory Examination, there are TWO (2) parts to every Candidate Information Bulletin (CIB) stored as separate documents:

- **Examination Content** and **Important Instructions** – This document provides information about the scope of content covered in the Theory examination and information and guidelines related to administration of the Theory examination.
- **References** – This document provides a list of references used to develop and support the content covered in the examination. The references are always the same for the Theory and Practical examinations.

**BE CERTAIN TO DOWNLOAD AND/OR PRINT, AND REVIEW BOTH DOCUMENTS THAT MAKE UP THE NIC EXAMINATION CIB.**

**PLEASE REVIEW ALL INFORMATION CAREFULLY!**

**IMPORTANT INSTRUCTIONS**

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- Do not leave the examination area without permission. Permission must be obtained to leave the examination area for any reason, including restroom usage or at the completion of the examination. Picture ID is required for re-entry into examination.
- With the exception of verbal instructions, the proctors and examination administration personnel are not allowed to communicate with candidates.
- If you have an emergency situation please notify the proctor.
- The following provides examples of materials and actions that are prohibited during the examination administration:
  - Possession of cellular phones, pagers, tablets, computers, projectors, cameras, or any other electronic or recording devices, printed materials, or handwritten notes.
  - Communicating to other candidates.
  - Exhibiting disruptive behavior.
    - *The above referenced items or actions are not an exhaustive list. Failure to comply with any of these conditions or exhibiting ANY behavior that suggests an effort to cheat will result in your immediate dismissal from the examination and your actions reported to the proper authorities.*

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## INSTRUCTOR THEORY EXAMINATION CONTENT OUTLINE

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The following outlines the scope of content covered by the NIC National Instructor Theory Examination. The percentages represent the percentage of items from each domain. The examination is comprised of 85 items of which 75 items are weighted and contribute to the candidate's final score.

### **DOMAIN 1: INSTRUCTIONAL PLANNING (31%)**

- A. Understand the curriculum delivery process
  - 1. Understand syllabus
  - 2. Understand course outline
  - 3. Understand components of a lesson plan (e.g., subject matter, time allotment for subjects, student activities, etc.)
  - 4. Develop lesson plans
  - 5. Deliver course content
  - 6. Identify/define instructional outcomes (e.g., course goals, instructional objectives)
  - 7. Assess performance using goals and objectives (e.g., theoretical, lab/clinic)
- B. Understand student learning styles and needs
  - 1. Understand types of learners (e.g., kinesthetic, visual, audio)
  - 2. Adapt instruction based on learning styles (e.g., theoretical, lab/clinical application)
  - 3. Identify the learning needs of students (e.g., international, at-risk, physically-challenged, adult and educationally disadvantaged learners)
- C. Understand the advantage and purpose of instructional materials (e.g., technology, tools, products, and equipment)
  - 1. Understand types of instructional materials and develop guidelines for appropriate use:
    - a. Printed (e.g., textbooks, handouts)
    - b. Audiovisual (e.g., flip charts, CDs, DVDs, transparencies)
    - c. Demonstration
    - d. Technology
  - 2. Select instructional materials (e.g., based on creating interest, increasing retention, lesson objectives, learning styles)
- D. Understand assessment methods of student learning
  - 1. Written
  - 2. Practical
  - 3. Oral

### **Domain 2: INSTRUCTIONAL METHODS (37%)**

- A. Demonstrate appropriate use and knowledge of methods of instruction
  - 1. Lecture
  - 2. Demonstration (e.g., role play, hands-on assignment)
  - 3. Group learning (e.g., projects, peer teaching, presentations)
- B. Recognize obstacles to learning
  - 1. Identify obstacles (e.g., ability level, behavior)
  - 2. Adapt instructional practices
- C. Demonstrate appropriate use and knowledge of communication
  - 1. Verbal skills:
    - a. Language skills (e.g., pronunciation, grammar, vocabulary)
    - b. Voice control (e.g., modulation, projection, tone)
  - 2. Non-verbal skills (e.g., body mechanics, facial expression)
  - 3. Listening skills (e.g., active listening)
- D. Utilize time management techniques

- E. Assess student learning
  - 1. Determine method of assessment
  - 2. Implement steps in assessment
  - 3. Evaluate assessment results
  - 4. Understand reliability and validity of assessment results

**Domain 3: THEORY AND PRACTICAL CLASSROOM MANAGEMENT (32%)**

- A. Learning environment
  - 1. Organize physical learning environment (e.g., seating arrangement, instructional space)
  - 2. Recognize the conditions of the physical environment (e.g., temperature, lighting, sound)
  - 3. Adapt instructional practices to accommodate obstacles to learning
- B. Understand Instructor responsibilities as related to:
  - 1. Professional conduct (e.g., image, ethics, leadership)
  - 2. Academic advising and counseling to help learners:
    - a. Identify areas in need of improvement (e.g., assessments, progress reports)
    - b. Identify obstacles to learning (e.g., lack of attendance, classroom behavior)
    - c. Identify causes of obstacles (e.g., financial, personal issues)
  - 3. Administrative responsibilities (e.g., attendance, grades, inventory)
- C. Maintain a safe learning environment
  - 1. Identify characteristics of a safe learning environment
  - 2. Identify safety hazards in the learning environment
  - 3. Maintain environment in a safe manner (e.g., enforce rules and routines)
  - 4. Practice infection control procedures

**INSTRUCTOR THEORY EXAMINATION  
SAMPLE QUESTIONS**

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The following sample questions are similar to those presented in the NIC Instructor Theory Examination. Each item has four answer options. Only one option is correct or the answer. An answer key is provided following the sample questions. Performance on the sample questions may not represent performance on the NIC examination.

- 1. Which of the following should be recorded in an educator's time utilization log?
  - a. Planned work
  - b. Clocked hours
  - c. Students' grades
  - d. Disciplinary actions
- 2. To ensure educational content is kept current, the educator would utilize which of the following materials?
  - a. Workbook
  - b. Dictionary
  - c. Reference book
  - d. Social network
- 3. Which of the following should be considered with visual integrity?
  - a. Vocabulary
  - b. Introduction
  - c. Gestures
  - d. Emphasis
- 4. When a large group of students is divided for group discussions, an effective arrangement is the
  - a. cluster.
  - b. chevron.
  - c. theatre.
  - d. boardroom.

**NIC NATIONAL INSTRUCTOR THEORY EXAMINATION CIB**

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5. An educator informs a student that the electrical cord is sitting in water and needs to be moved. Whose responsibility is it to correct the situation?
- a. Maintenance
  - b. Instructor
  - c. Administrator
  - d. Student
6. Students who benefit the MOST from processing tactile information and movement are
- a. kinesthetic learners.
  - b. auditory learners.
  - c. visual learners.
  - d. disruptive learners.
7. When teaching theory before presenting related practical skills, which of the following can benefit certain learners?
- a. Theory concepts are always more interesting.
  - b. Practical skills cannot be learned without theory concepts.
  - c. Theory provides the basic concepts.
  - d. Practical skills always take longer to present than theory.
8. Which of the following grading methods is used for organizing and interpreting data gathered by observing students' performance?
- a. Cut score
  - b. Rubric
  - c. Rating scale
  - d. Point grading

**KEY: 1: A, 2: D, 3: C, 4: A, 5: B, 6: A, 7: C, 8: B**